



A DAMEN CUSTOMER FINANCE SERVICE

Lease solutions

DAMEN
LEASECO

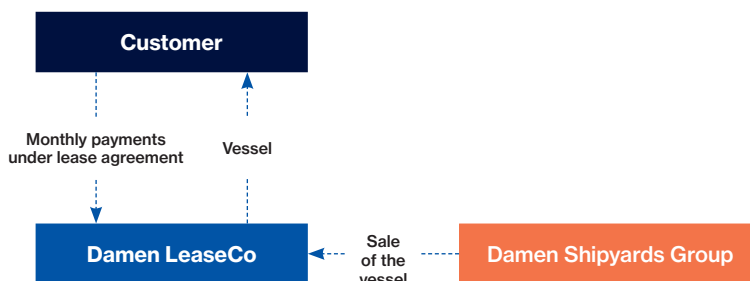


Damen LeaseCo

With our financing services, Customer Finance (CF) aims to support you in realising your business objectives. To that end, CF partners with you in finding the most suitable financing solution. For more than 40 years, CF has dedicated itself in arranging export loans and lease facilities.

Leasing solutions are offered via Damen LeaseCo. Damen LeaseCo is a private investment fund of the Damen family which acts as a kick starter to many companies. Damen LeaseCo offers attractive lease solutions for all kinds of companies in order to support their growth. An advantage of this structure is the low down payment and short processing time.

For the term of the charter period a monthly hire will be charged. All costs to sail, maintain, insure the vessel etc. are for the account of the customer as so defined in the underlying charter contract. The customer has the possibility to refinance the vessel after one year without any additional costs. At the end of the lease period the customer has the obligation to purchase the vessel.



Basic criteria for selecting customers:

- Standard vessels
- Operational know how
- Strong commercial capabilities

To identify and support your project, Customer Finance requests:

- Characteristics of the business of the company (i.e. audited financials)
- Ownership structure of the company
- Projected cash flow analysis
- Other documentation or guarantees may be requested on further assessment

To find out more about Damen Customer Finance contact the Damen sales manager of your region.