# DAMEN SONG CAM SHIPYARD

Damen Song Cam Corporate Presentation

# Future of Shipbulleing

and the second

DAMEN SONGCAM

Home of the world's first workboat factory

Damen Song Cam corporate presentation



#### **OUR HISTORY**



1995 - Kommer Damen visits Vietnam



2002 - Damen search and rescue vessels for Vietnam



Over 20 years of shipbuilding cooperation in Vietnam



1999 - Vietnam and Damen: knowledge exchange



From 2003 - Building vessels with Vietnamese partners for export





#### **OUR HISTORY**



March 20, 2014 - Damen Song Cam grand opening ceremony



2018 - Build rate 30 vessels per year



40 deliveries / 2 years (2020-2021)



As from 2015 - Damen Song Cam starts building series of tugs



2019 - Over 40 deliveries



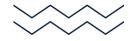




#### SHIPBUILDING VIETNAM

### Cooperation

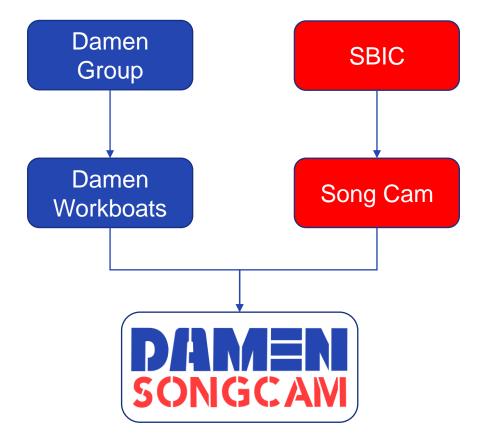
- > 189 Shipyard
- Song Cam Shipyard
- > Ha Long Shipyard
- Song Thu Shipyard
- Ba Son Shipyard





SHAREHOLDER STRUCTURE

### **Joint Venture**



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### Our joint venture

HULL YARD SONG CAM

#### OUTFITTING YARD DAMEN SONG CAM



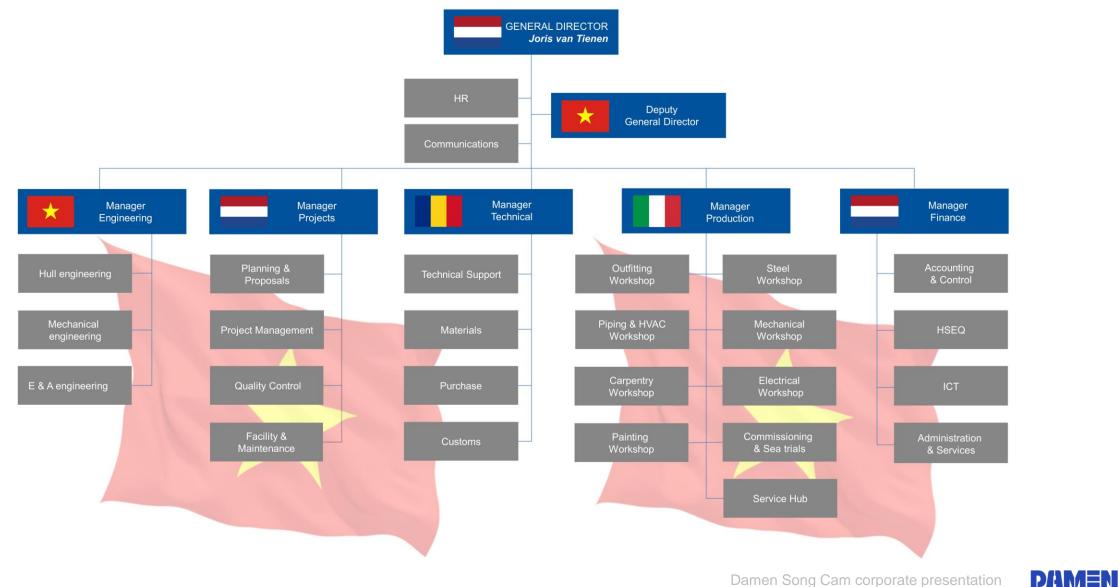
OUR MISSION

To lead the way to the future of sustainable shipbuilding.





#### **OUR ORGANISATION CHART**





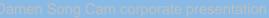


#### Legends:

- A Warehouses
- B Workshops
- C Paint shop
- D Outfitting hall
- E Offices and amenities
- Office building
- G Commissioning and sea trials office
- H Tower crane
- Shiplift

- Floating jetty
- P Parking





### **Outfitting hall**





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### **Paint shop**







### Shiplift platform













### Warehouse



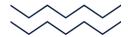






### Mechanical / Piping & HVAC / Steel Workshops







### Carpentry / Electric / Maintenance Workshops





### **Multi-wheelers**





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#### REFERENCE LIST (END OF JULY 2023)

Ship type	Delivered		Delivered
ART 85-32W	6	FCS 4008	7
ASD 2312	22	FCS 5009	5
ASD 2810	23	MPV 5413	2
ASD 2811	15	MuC 1908	4
ASD 2813	25	Roro 5612	1
ASD 3212	23	RSD 2513	12
ASD 3213	2	RSD 2513-E	1
ASD 3413 ICE	2	SPa 4207	1
ATD 2412	13	SPa 5009	3
CSD 500	1	STU 1907	1
DFe 3508	4	STU 2608	6
DFFe 4212	2	STU 3011	5
FCS 3307	8		

Total	194
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#### DAMEN'S FIRST FULLY ELECTRIC TUG

Sparky

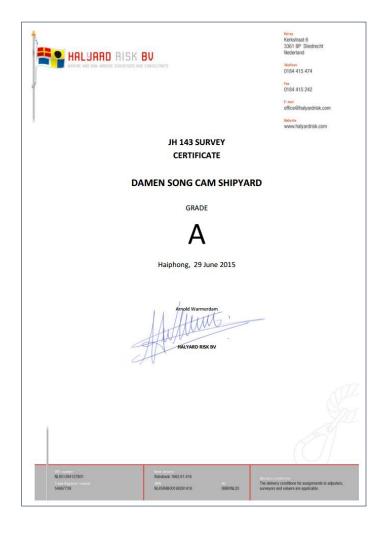


#### INTEGRATED ISO CERTIFICATE



that case any responsibility or liability is exclusively on the terms and conditions set out in that contract.



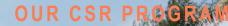




#### HEALTH & SAFETY

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An integral part of who we are and what we do OUR CULTURE

## Think global, act local





DAMEN



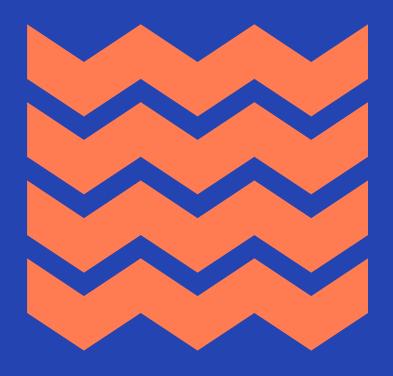
#### SHIPBUILDING MOVIES

### The entire process

- The Making of the Damen RSD 2513 E-tug
- The Making of the Damen ASD Tug 2312







### DANEN